

Project Leader – Role Description

Role:	Project Leader
Reporting to:	Managing Director
Objective of the role:	To play a key role in the growth and ongoing success of SPACE GLOBAL STRATEGY, through the successful management and delivery of client projects, development of thought leadership and participation in sales activities as well as to work closely with the Managing Director to develop client relationships and support more junior members of the team
<p>Responsibilities:</p> <p><u>Delivering Client Projects</u></p> <ul style="list-style-type: none"> • Manage and deliver strategy and research projects for corporate and investor clients, both in the UK and internationally: <ul style="list-style-type: none"> ○ Contribute to all stages of the full project lifecycle from project plan through to managing and conducting research and presenting the final insights ○ Managing specific project workstreams, providing leadership and support to other consultants and analysts within the project team ○ Provide high-quality strategic advice ○ Conduct quantitative analysis of market and client data ○ Conduct benchmarking, market sizing and market assessment ○ Manage research teams to undertake qualitative and quantitative market research ○ Formulate conclusions and present the findings <p><u>Growing the Business</u></p> <ul style="list-style-type: none"> • Develop others within the team – training and mentoring Associates/Junior Consultants, sharing expertise and experience, and providing constructive feedback to colleagues • Build and maintain the internal culture of SPACE GLOBAL STRATEGY by modelling best practice and a demonstrating a collaborative style of working • Contribute ideas and practical support to projects that drive internal improvement • Contribute to marketing activities, e.g. by leading work on white papers and thought leadership • Support management in client development activities (reaching out to prospective clients, writing proposals, attending client meetings etc.) 	
Location:	London (Holborn) office with flexibility to travel as required